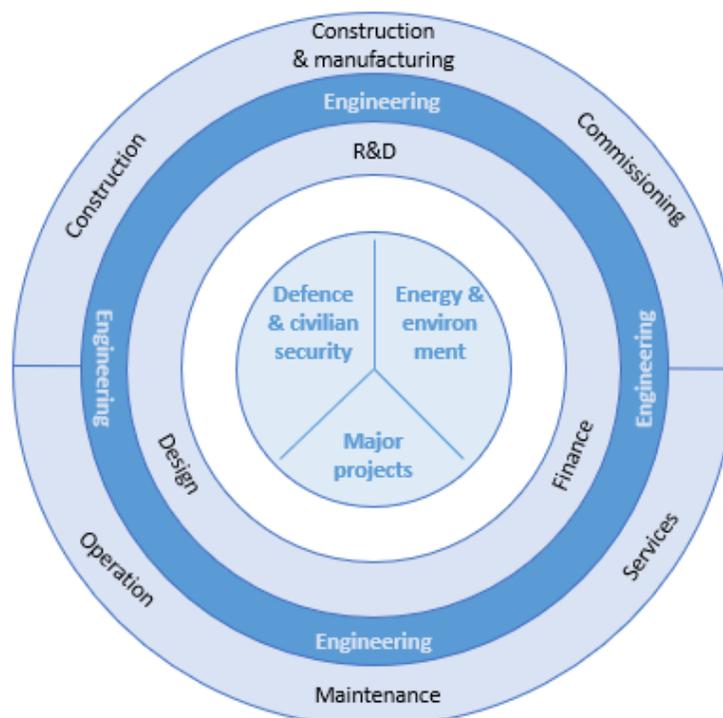


Solutions for a safer, better protected and more energy-efficient and environmentally sound world

RESOURCES
<b>Financial</b> <ul style="list-style-type: none"> <li>. Stable family share ownership since 1966</li> </ul>
<b>Industrial</b> <ul style="list-style-type: none"> <li>. Cutting-edge technological expertise</li> <li>. State-of-the-art industrial facilities</li> <li>. Eight industrial sites</li> </ul>
<b>Intellectual</b> <ul style="list-style-type: none"> <li>. R&amp;D</li> <li>. Patent portfolio</li> <li>. Proprietary technologies</li> </ul>
<b>Human</b> <ul style="list-style-type: none"> <li>. 2,800 employees carrying out projects in around 100 countries worldwide</li> </ul>
<b>Relational</b> <ul style="list-style-type: none"> <li>. Long-term relationships with our partners and customers</li> <li>. A major partner of <u>defense</u> since 1856</li> <li>. Engagement with the academic community &amp; industry associations</li> </ul>
<b>Environmental</b> <ul style="list-style-type: none"> <li>. Diverse raw materials (energy sources: domestic waste, biomass, organic waste, solar, etc.)</li> <li>. Energy certification (ISO 50001)</li> </ul>



IMPACTS
<b>Financial</b> <ul style="list-style-type: none"> <li>. More than half of revenues from export markets</li> </ul>
<b>Industrial</b> <ul style="list-style-type: none"> <li>. Delivery of high quality equipment for energy production,</li> <li>. energy efficiency,</li> <li>. environmental impact reduction,</li> <li>. data security, security for sensitive facilities,</li> <li>. technological support for armed forces</li> </ul>
<b>Intellectual</b> <ul style="list-style-type: none"> <li>. New patents</li> <li>. Innovation: new equipment and processes</li> <li>. Academic partnerships: participation in PhD projects, etc.</li> </ul>
<b>Human</b> <ul style="list-style-type: none"> <li>. Employee training</li> <li>. Shared business culture</li> <li>. Continued Internationalization</li> </ul>
<b>Relational</b> <ul style="list-style-type: none"> <li>. Joint commitment with suppliers to identify and improve employment and environmental performance, in particular</li> <li>. Technological and industrial partnerships and sales contracts reaching back decades in some cases</li> <li>. Joint ventures</li> </ul>
<b>Environmental</b> <ul style="list-style-type: none"> <li>. Energy efficiency (renewable power generation, energy recovery, etc.)</li> <li>. Reduced environmental footprint of industrial activities of CNIM and customers.</li> </ul>